# WSLR & FOGARTYVILE

GENERAL MEMBERSHIP MEETING MONDAY, OCTOBER 17, 2022





## **AGENDA**

- WELCOME & INTRODUCTIONS
- CONSENT AGENDA
- FINANCIAL REPORTS
- OLD BUSINESS
- STAFF PRESENTATION
- AUDIENCE Q & A
- NEW BUSINESS
- ELECTION OF NEW BOARD MEMBERS
- PUBLIC COMMENT

Ed Subkis, Chair



Stan Zimmerman

## CURRENT BOARD MEMBERS



Dru Greene, Vice Chair



Sophia Brown



Jennifer (JR) Rippel Treasurer



David Brain



Brian Jones, Secretary



Mariano Vera

#### **LEAVING THE BOARD ...**



**ETHAN MASSA** 



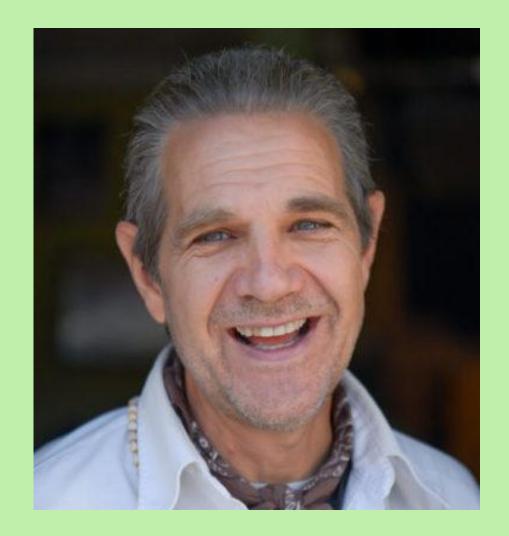
**ALECIA HARPER** 

## **OUR STAFF**



#### **Arlene Sweeting**

- Community Programs
- Community Partnerships
- Grant Writing and Administration
- Marketing, Website, Social Media
- Fogartyville Staffing & PR



#### **David Beaton**

- Property Management
- Concert Event Booking
- Tech Maintenance
- Oversight of Sound, Video
- and Lighting Technicians



#### **Jesse Coleman**

- WSLR On-Air Programming
- Underwriting, Media & Event Sponsorships
- Programmer Training
- Community Outreach

## STAFF



**Kathleen Murray**Office Manager



Rob Grant
Bookkeeper



Peter Gentile

News Coordinator



**Lisa Bohn**Fogartyville
Bar Manager

## **OUR NEWS TEAM**



Joshua Epstein & Nickolas Steinig WSLR News Interns - Mellon-funded



Onyx Hadwen
Critical Times Contributor



**Basil Pursley**WSLR Intern



Vana Prewitt
Community Reporter

## NEWS TEAM - Special Contributors



Bernadette Nwokeji

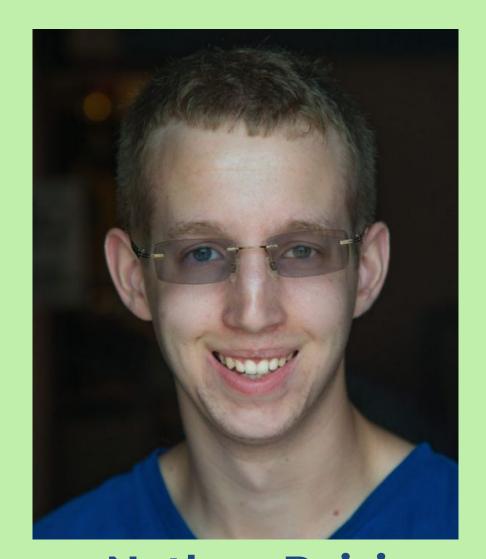


**Diana Dobos** 



**Amy Flannery** 

## Other Team Members



Nathan Paisie Video & Streaming



**Doug Conroy**Sound



Rob Demperio Graphics



**Seany G**Cleaning staff



Radio

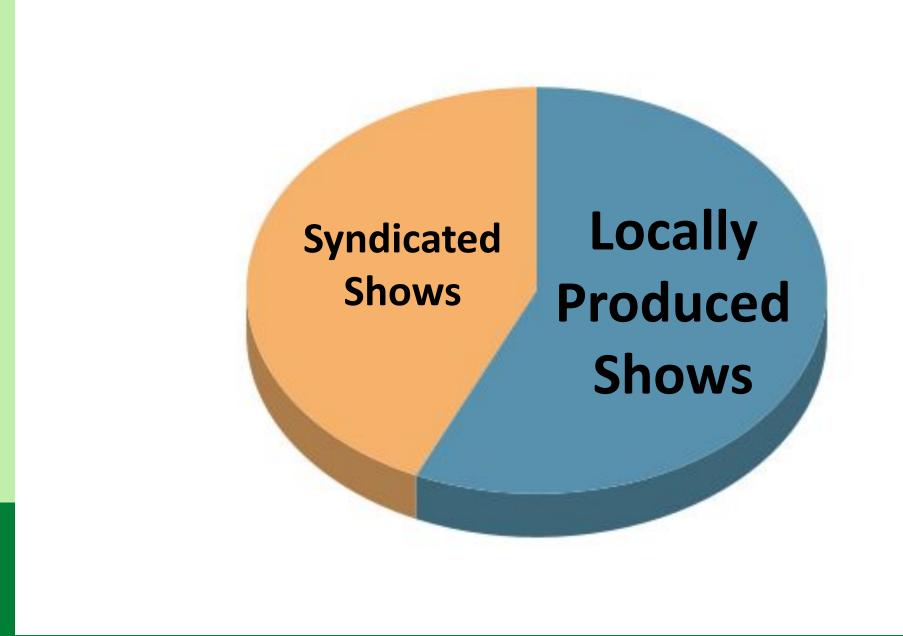
#### **OUR MISSION**

WSLR+Fogartyville is a center for creative expression and community engagement that amplifies the voices of our diverse community, and promotes peace, sustainability, democracy, and economic and social justice.

Hogartyville



## PROGRAMMING - 7am to midnight



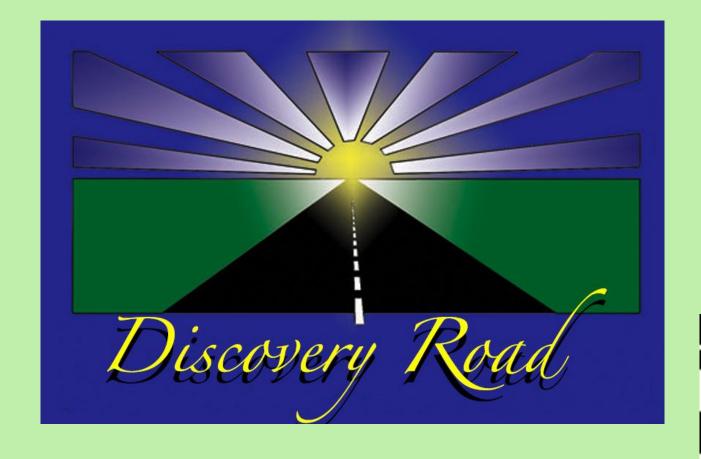
50
Locally Produced
Shows

38 Syndicated shows mostly National Public Affairs

## PROGRAMMING - New Shows!











## PROGRAMMING - Each Week

**72.5 Hours** Volunteer On Air Programming

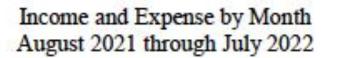
300+ Public Service Announcements

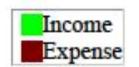
## FINANCIAL REPORTS

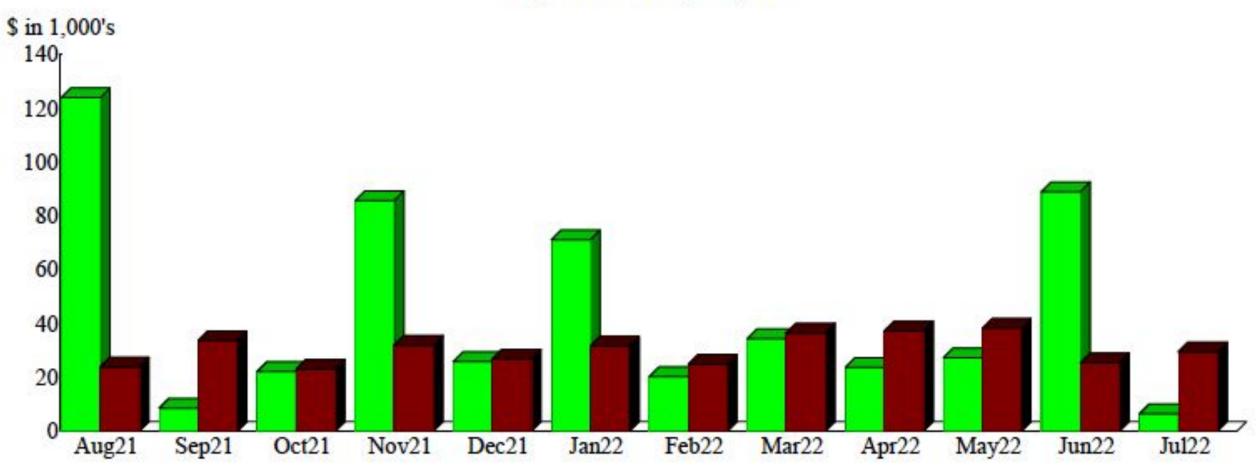
	Jul 31, 22	Jul 31, 21	% Change
ASSETS			
Current Assets			
Checking/Savings			
1160 · Centennial Checking #7068			
1161 · Building Fund	15,000.00	15,000.00	
1160 · Centennial Checking #7068 - Other	176,535.25	172,772.01	2.2%
Total 1160 · Centennial Checking #7068	191,535.25	187,772.01	2.0%
1040 · Centennial MM #6145	72,985.01	165,307.00	-55.9%
1041 · Suncoast Savings	100.00	- 1	100.0%
1042 · Suncoast MM #0068	150,213.04		100.0%
1010 · Petty Cash	363.00	363.00	
1155 · Paypal		27.80	-100.0%
Total Checking/Savings	415,196.30	353,469.81	17.5%

## END OF YEAR BALANCE SHEET

	JULY 31, 2022	JULY 31, 2021	% CHANGE
Fixed Assets			
2536 · Tiny House	2,880.00	2,880.00	
2535 · Food Truck	5,500.00	5,500.00	
2525 · Solar Equipment	23,518.50	23,518.50	
2500 · Land	314,650.00	314,650.00	
2510 · Buildings	177,850.00	177,850.00	
2520 · Building improvements	67,227.46	67,227.46	
2530 · Furniture, fixtures & equipment	17,040.51	17,040.51	
2540 · Computer hardware & software	3,611.82	3,611.82	
2590 · Accumulated depreciation	-99,569.46	-99,569.46	
Total Fixed Assets	512,708.83	512,708.83	
TOTAL ASSETS	929,062.13	880,640.23	5.5%





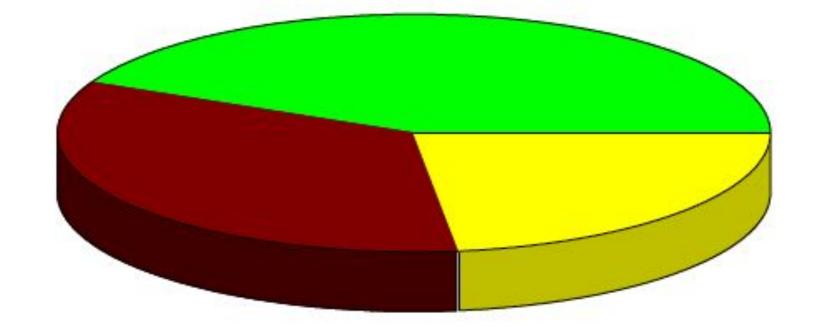


## Total Raised: \$539,458

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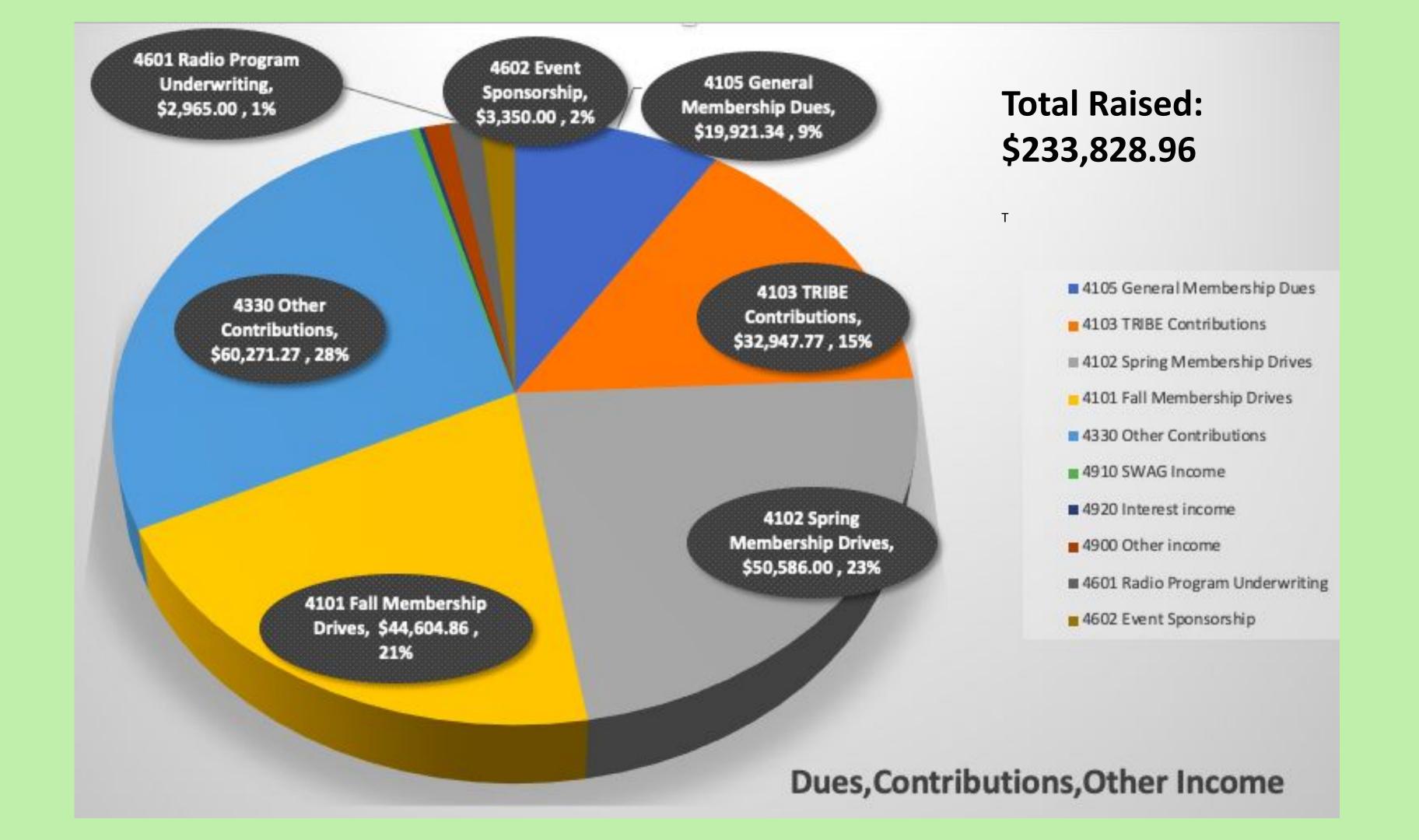
Income Summary August 2021 through July 2022

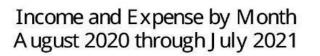
4000 · Dues, Contributions, Other Income	43.07%
4300 · Grants	34.07
4500 · FOG & Community Programs	22.86
Total .	\$539,458.96

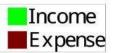


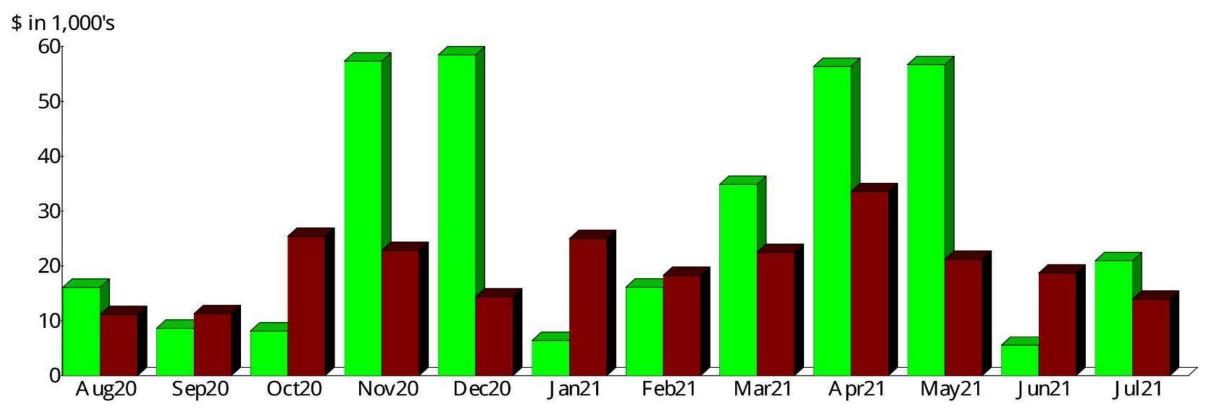
#### Fiscal Year 2021-2022

4000 XDues, Contributions, Other Income	51.33%
4300 XGrants	40.42
4500 XFOG & Community Programs	8.25
ALCOHOLD STATE OF THE STATE OF	345,643.88

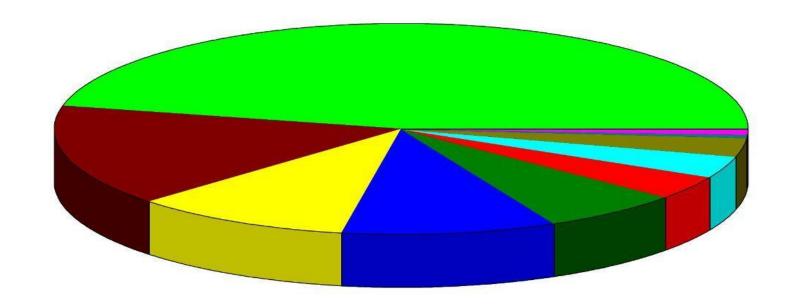








Expense Summary A ugust 2020 through July 2021



5100 XC ompensation expense	46.48%
■8000 XG rant Specific Expenses	15.62
7000 XG&A Expenses	10.24
Fogartyville & Community COGS	10.05
■5000 XBroadcast expenses	6.60
■7090 XM arketing Expenses	3.68
9000 XBuilding Expenses	3.48
8020 XFund Drive	2.92
■6000 XBoard Meetings Or Conference	es 0.56
5200 XA ccounting/Legal/Professional	0.36
Total	\$238,139.87

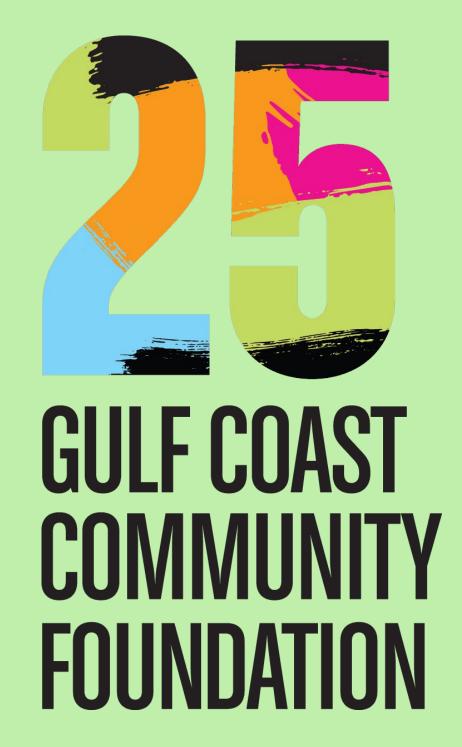
By Account

## **Expense Summary**

2020-2021 Fiscal Year

## 2021-2022 Local Grants

- Selby Foundation \$30,000 (patio)
- Wilson Conservation Fdtn \$5000 (patio)
- Gulf Coast Community Foundation \$5000
- Olson Family Foundation \$10,000
- Mellon Internship Fund \$1800





## 2021-22 State Grants

Department of Cultural Affairs Grant
 - \$13,202





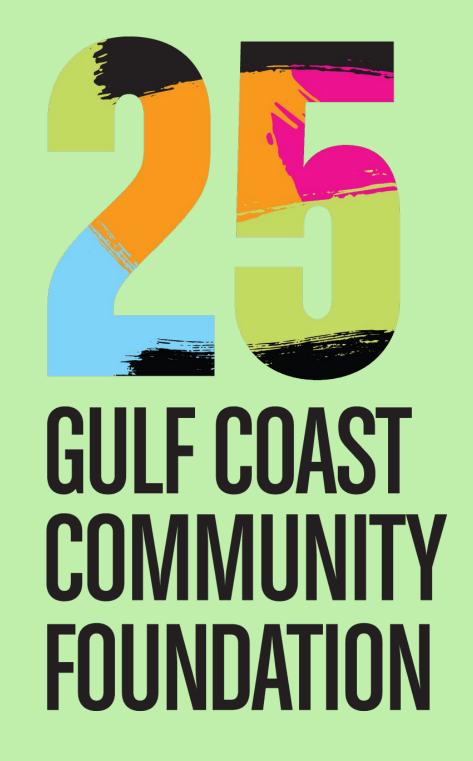
## **Federal Grants**

- SVOG Funding \$96314.30
- PPP Funding 1st/2nd round -\$21,800 / \$23,104

## 2022-2023 Local Grants

- Gulf Coast Community Foundation \$5000
- Olson Family Foundation \$10,000
- Mellon Internship Fund \$6000
- Tourist Development Funds \$19,080





## 2022-23 State Grants

Department of Cultural Affairs Grant
 - \$48,000





A Community Thrives
Raised \$3107

## 2022-2023 BUDGET

#### **INCOME**

Fund Drive Goals remain \$50,000

Added News Dept Income

**Increased Grant Funding** 

Fogartyville Income - back to full season projections

WSLR + FOGARTYVILLE			
	22-23 Budget		21-22 Budget
4000 Dues, Contributions, Other Income			
4105 General Membership Dues	14,400.00		12,000.00
4103 TRIBE Contributions	30,000.00		26,000.00
4102 Spring Membership Drives	50,000.00		57,000.00
4101 Fall Membership Drives	50,000.00		50,000.00
4330 Other Contributions	12,000.00		15,000.00
4910 SWAG Income	500.00		500.00
4920 Interest income	380.00		350.00
4900 Other income	1,000.00		300.00
4601 Radio Program Underwriting	6,000.00		7,000.00
4551 Newsletter Ad Income	1,200.00		1,200.00
4551 News Department Income	10,000.00		
4602 Event Sponsorship	4,000.00		5,000.00
Total 4000 Dues, Contributions, Other Income	179,480.00		174,350.00
4300 Grants			
4355 Grants From Foundations	30,000.00		73,000.00
4353 Specfic Program Funding Grant	19,000.00	TDC grant	-
4350 Cultural Affair Grants	48,000.00	DCA grant	
4351 Interns Olson Family Grant	10,000.00	83-2.	10,000.00
Total 4300 Grants	107,000.00		83,000.00
4500 Fogartyville & Community Events			
4820 Nonprofit Rental	4,000.00		4,000.00
4810 Commercial Rental	4,000.00		2,000.00
4524 Community Events (donations)	500.00		2,000.00
4525 Film & Other Fogartyville Event	3,000.00		5,000.00
4521 Concerts	100,000.00		52,900.00
4532 Streaming Concerts/AV Services	1,200.00		6,000.00
4523 Bar sales	33,000.00		20,000.00
4505 Vendor Food Fees	2,500.00		2,500.00
4506 Income Other			2,650.00
4526 Art Show Income	500.00		800.00
4522 Fogartyville Donations	5,000.00		2,000.00
Total 4500 Fogartyville & Community Events	153,700.00		99,850.00
Total Income	440,180.00		357,200.00

## 2022-2023 BUDGET

#### **EXPENSES**

\$76,450 over 2021-2022

Increases in Compensation and Fogartyville Expenses

Expense	22-23 Budget	21-22 Budget	
5090 Fogartyville & Community Expenses	107,700.00	58,900.00	
8020 Fundraising Expenses	10,100.00	7,500.00	
8000 Grant Specific Expenses	36,000.00	83,000.00	
5000 Broadcast expenses	16,264.00	13,866.00	
7090 Marketing Expenses	10,500.00	10,962.00	
5100 Compensation Expense	184,414.11	120,497.00	
5200 Accounting/Legal/Professional	7,300.00	4,780.00	
6000 Board Meetings Or Conferences	2,700.00	2,400.00	
7000 G&A Expenses	31,390.00	28,933.00	
9000 Building Expenses	12,970.00	12,050.00	
Total Expense	419,338.11	342,888.00	
Net Income From Regular Operations	20,841.89	14,312.00	
Net Income Less Principal Pmts & Other Exp	5,283.89	12.00	

## 2021-2022 Budget -

#### **EXPENSES**

Increases:
Grants (\$56,000)
Compensation (\$8,000)
Building Exp (\$3,000)
Web (\$3,600)
Accounting (\$1,500)

## WSLR, Inc. Profit Loss Budget Comparison

•		ÿ	and the second s
	Aug '21 - Jul 22		Aug '20 - Jul 21
Ordinary Income/Expense		-	
Income			
4000 · Dues, Contributions, Other Income	174,350.00		127,716.00
4300 · Grants	83,000.00		43,786.00
4500 · FOG & Community Programs	99,850.00	_	84,350.00
Total Income	357,200.00	•	255,852.00
Gross Profit	357,200.00	•	255,852.00
Expense			
5090 · Fogartyville & Community Exp	58,900.00		50,250.00
8020 · Fund Drive	7,500.00		6,450.00
8000 · Grant Specific Expenses	83,000.00		27,000.00
5000 · Broadcast expenses	13,866.00		11,328.00
7090 · Marketing Expenses	10,962.00		8,012.00
5100 · Compensation expense	120,497.00		112,048.00
5200 · Accounting/Legal/Professional	4,780.00		3,100.00
6000 · Board Meetings Or Conferences	2,400.00		2,700.00
7000 · G&A Expenses	28,933.00		38,020.00
9000 · Building Expenses	12,050.00		9,600.00
Total Expense	342,888.00	-	268,508.00
Net Ordinary Income	14,312.00	Current year net income for	-12,656.00
		principal mortgage	
		payments.	







Fogartyville 2022 - 2023 Season









#### **Upcoming Events**



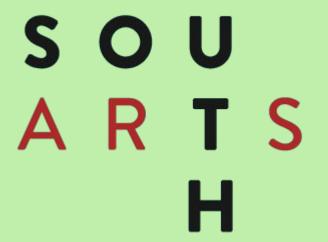
**VERY MERRY JERRY DAY RETURNS - NOV 6TH** 

10/20/2022
10/27/2022
10/28/2022
11/4/2022
11/6/2022
11/10/2022
11/11/2022
11/12/2022
11/13/2022
11/15/2022
11/18/2022
11/26/2022
12/2/2022
12/09/22
12/17/22
01/06/23
01/07/23
01/13/23

## **Partnerships**







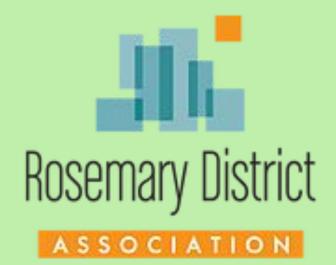














#### 2022-23 Art Exhibits



November 12 – December 23 – Reflection: An Art4Change Exhibit

January 6 - February 10 - Streets of Paradise Exhibit

Feb 13 – March 12 – Emerge Sarasota Exhibit

March 18 – April 14 – Fabulous Arts Foundation exhibit

April 17 – May 22 – Earth Day Exhibit with Stocking Savvy











**CORE VALUES** 

COMMUNITY

• CREATIVITY

• OPENNESS

• A STANDARD OF EXCELLENCE

• A COMMITMENT TO JUSTICE



#### PROGRAM DEVELOPMENT PROGRESS



## SERVE AS A CULTURAL AND EDUCATIONAL RESOURCE IN THE COMMUNITY

- Family Fun Nights / Days
- Expanded Spoken Word Series
- Second year hosting the South Arts Southern Tour of Independent Filmmakers Expand
- Art Exhibit partnerships
- MHI Health Screenings & Community Events
- City Commission Debate / Community Group Meetings

#### PROGRAM DEVELOPMENT PROGRESS



## STRENGTHEN AND SUPPORT COMMUNITY JOURNALISM THAT INCREASES PRODUCTION AND DISTRIBUTION OF LOCAL INFORMATION

- A Community Thrives / News Fund
- Mellon-Funded internships NCF Tutorial
  - Implementing 14 week curriculum
- Partnering in Barancik Foundation-Funded
   Collaborative Media Initiative
- Exploring possibility of Local Media Roundtable

#### PROGRAM DEVELOPMENT PROGRESS



VOLUME22 ISSUE1

SARASOTA FL, OCTOBER-DECEMBER 2022

#### Supporting the Local Food Economy

#### BY JOYCE NORRIS

Registration opens October 1st for Eat Local Week 2022 events! Transition Sarasota, a non-profit that works to provide food and economic security by supporting sustainable local sources, organizes the festivities each year. Eat Local Week 2022 will be held from October 21 to October 28. The theme this year is "Locally Rooted - Globally Connected". The festival will feature engaging educational events to showcase and build community around our region's thriving local food economy.

Eat local Week festivities begin October 21 with a kickoff keynote presentation by Chef Kaytlin Dangaran at the Sarasota Art Museum. Dangaran, a Tampa native, trained at the French Culinary Institute in Manhattan. She has worked in restaurants in New York, San Francisco, and Miami and is now executive Chef and General Manager of Bistro, located at the Sarasota Art Museum. She will speak

Siesta Key Rum, Mote Aquaculture Research Park, Operation EcoVets farm, and Food Forest Tour at Caples Garden will be your ticket.

Looking for a cooking experience? Then you will love the Preparing & Cooking Jackfruit class with Happy Soul, and the Cooking with Scraps & Composting class with local chef Alyson Zildjian of Zildjian Catering followed by a composting lesson with Sunshine Community Compost. Culinary students shine at the Boys & Girls Club Culinary Student Prepared Appetizers event.

Hoping to learn something new? The Medicinal and Edible Plant Walk with Bob Linde, and Food Photography Class with local pro Kathryn Brass-Piper are a fun way to learn.

Eat Local Week events have limited space so please reserve in advance. Full details about all the events and how to register can be found at www.TransitionSRQ.org/eatlocalweek.



#### **INCREASE CIVIC ENGAGEMENT AND COMMUNITY IMPACT**

- Critical Times
- Activist Tuesdays
- Host Candidate Forums
- Election Information / coverage
- Participation in community events
  - Sarasota Bicycle Festival
    - Eat Local Week
  - Big Mama Collard Greens Festival
    - Sustainability Conference

#### INFRASTRUCTURE PROGRESS



#### **ENHANCE LEADERSHIP & MANAGEMENT CAPACITY**

- Hired first full-time Station Manager
- Hired new Office Manager
- Hired new News Coordinator
- Board in process of hiring a full-time General
   Manager
- Next hire will be a Fogartyville Manager
- Board Retreat focussed on Diversity & Inclusion

## INFRASTRUCTURE PROGRESS

## MAINTAIN & DEVELOP FACILITIES

- Patio Renovations Completed
- Tracking Energy Efficiency



#### INFRASTRUCTURE PROGRESS



#### MONITOR AND ADAPT TO CHANGING MEDIA ENVIRONMENT

- Collaborative Media Project Partner Funded by Barancik Foundation
- Subscribed to Radio Research Consortium
- Conducting Listener Survey
- Possible 'Media Roundtable' Collaboration
- Podcast Portal

#### RESOURCE DEVELOPMENT PROGRESS

## STRENGTHEN EARNED INCOME AND FUNDRAISING CAPACITY TO ENSURE LONG-TERM SUSTAINABILITY



- Fogartyville returning to full operation
- Successful in obtaining grant funding

- Increase use of space rentals
- Develop Planned Giving Program
- Increase Event Sponsorships & Underwriting
  - Newspaper Ads

#### RESOURCE DEVELOPMENT PROGRESS

## INCREASE AWARENESS OF WSLR+FOGARTYVILLE IN THE COMMUNITY, BUILD SUPPORT, AND ATTRACT CONTENT PRODUCERS AND VOLUNTEERS

- Developed Marketing Plan
  - Enhanced Social Media
  - Volunteer Orientations
  - New College Outreach
    - Community Events



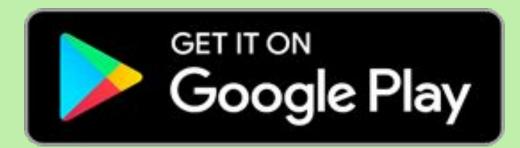
#### ORGANIZATIONAL CULTURE PROGRESS



# SUPPORT A SPIRIT OF COMMUNITY AND INCLUSIVENESS IN WSLR+FOGARTYVILLE'S CULTURE AND OPERATIONS

- Adopted IDEA Policy
- Adopted Anti-Harassment and Anti-Bullying Policy
- Adopted Hiring Policy
- Diversity and Inclusion the focus of Board Retreat
- Held Inclusion training for staff and programmers
- Anti-Racism & Cultural Inclusion Task Force meets monthly
- Holding Volunteer Appreciation Event in November
- Will return to hosting Programmer Socials in 2023

#### **How to Listen**





www.WSLR.org

https://tunein.com/radio/local/https://streema.com/

**Smart Speakers** 

#### Find Us On Social Media



@WSLR965 @CriticalTimes





## GET IN TOUCH WITH US

**Mailing Address** 

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**Email Address** 

info@wslr.org

Office Phone Number

941-894-6469

**Studio Phone Number** 

941-954-8636



GOAL: \$50,000



## THANK YOU FOR ATTENDING!

Questions?

## BOARD MEMBER CANDIDATES



Sharon Preston-Folta



Paul Scire